

# Universiteit van Pretoria Jaarboek 2016

## Doing business in India 810 (GIC 810)

|                               |                                                      |
|-------------------------------|------------------------------------------------------|
| <b>Kwalifikasie</b>           | Nagraads                                             |
| <b>Fakulteit</b>              | <a href="#">Gordon Institute of Business Science</a> |
| <b>Modulekrediete</b>         | 12.00                                                |
| <b>Voorvereistes</b>          | No prerequisites.                                    |
| <b>Kontaktyd</b>              | 28 kontakure per 3 weke siklus                       |
| <b>Onderrigtaal</b>           | Engels                                               |
| <b>Akademiese organisasie</b> | Gordon Institute of Bus Sci                          |
| <b>Aanbiedingstydperk</b>     | Semester 2                                           |

### Module-inhoud

The course aims to build a pragmatic approach to developing successful businesses in and with India. It includes four components. The first component would aim to help delegates develop a comprehensive understanding of the context of India through the use of multiple lenses including historical, social, political, administrative and institutional and commercial. The second part would focus on developing common themes based on discussion of real cases (small cases) of success and failures of MNCs in India. The third section would focus on conversations with experienced professionals from MNCs, consultants, political and social experts to further sensitise the delegates on the challenges of doing business in India. The last section would comprise of each delegates' personal reflections in developing an approach to doing business in India.

Die inligting wat hier verskyn, is onderhewig aan verandering en kan na die publikasie van hierdie inligting gewysig word.. Die [Algemene Regulasies \(G Regulasies\)](#) is op alle fakulteite van die Universiteit van Pretoria van toepassing. Dit word vereis dat elke student volkome vertrouwd met hierdie regulasies sowel as met die inligting vervat in die [Algemene Reëls](#) sal wees. Onkunde betreffende hierdie regulasies en reëls sal nie as 'n verskoning by oortreding daarvan aangebied kan word nie.